# redpepper An Agency Built to Innovate

REDPPR



#### Born a creative agency. Built to innovate.

redpepper is a creative agency and Innovation Lab. We started evolving in this direction years ago, when agencies everywhere were trying to understand how to keep up with changing technology. This was our way of diversifying. We knew the ever-changing marketing landscape was not something to try and tame, but to make friends with, and to help others do the same by teaching them how to more creatively do business within it.

Looking back on what definitely felt risky at the time, we have zero regrets. What we do have are more opportunities to help our clients by applying our creativity in meaningful ways, which is all we really ever wanted to do in the first place.

#### Ready to try innovation discipline on for size, or just want to talk about it all? We'd love to show you the ropes.

Talk to real human Samara Anderson, Marketing Director Samara@redpepperland.com



**Enterprise Innovation Clients** 

MARS petcare



# **Deloitte.** *ZRIDGESTONE*

Process video can be found here: http://redpepper.land/innovation





#### **Innovation Portfolio**

# CONSIDER ALL 3

working in concert keep a company at the front of the pack.

**Rapid Evolution:** An intentional evolution program within the organization.

**Acquisition:** The purchase of outside innovation IP or disruptors.

expertise to invent something new.

# **Invention:** Leverage all available assets and



# **Eco-System Innovation Model**

#### **CORPORATION Current State**

Improve Efficiencies Drive Profit Reduce Risk

### **INNOVATION** Learn Fast Take Risks No Profit

## WHYIT WORKS

Connects innovation challenges to business objectives on the corporate road map.

2

expertise.

3

Protects the autonomy necessary for true innovation to be facilitated.

Supports initiatives to be operationalized as they exit the lab.

Combines internal insight with external



CORPORATION Current State

2

**DISRUPTOR'S GAP** 

The company struggles to keep pace with the 1 change in technology and consumer behavior

3

Often dismissive or even blind to the gap forming



#### Outside disruptors don't see the constraints, they only see an opportunity.



**CORPORATION** Current State

DISRUPTOR'S GAP



#### - **BlockBuster**



**CORPORATION** Current State

DISRUPTOR'S GAP



### - > Yellow Cab







#### - **)** Gillette







#### - **LensCrafters**







# Building what's next with what you already have





Start - ups don't have these kinds of resources. (They have to hunt all this down)





#### But they also don't have your controls

?



# Building what's next with what you already have



Same company assets with a different set of rules will produce a different result

Processes specifically designed to harvest



# Building what's next with what you already have



#### CUSTOMER VALIDATION



# Study: Correlation of Traits to Creative Output



Taggar; Academy of Management Journal



#### **Use of Creative** Process



## **EMPLOYEE ENGAGEMENT**







# **Critical Innovation Components**



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