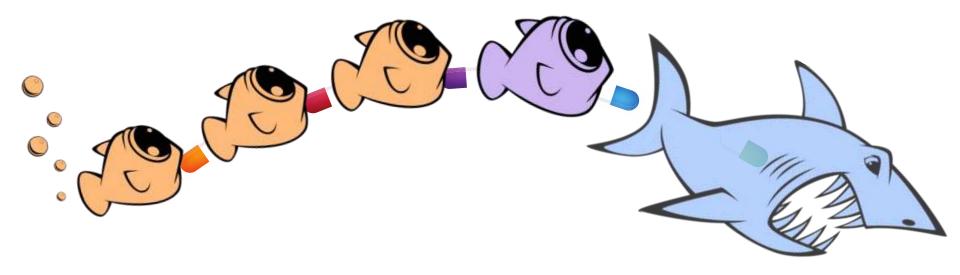


SUPER STEROIDS



THAT SERIOUSLY SCALE YOUR INTRAPRENEURSHIP PROGRAMS

jan@ (

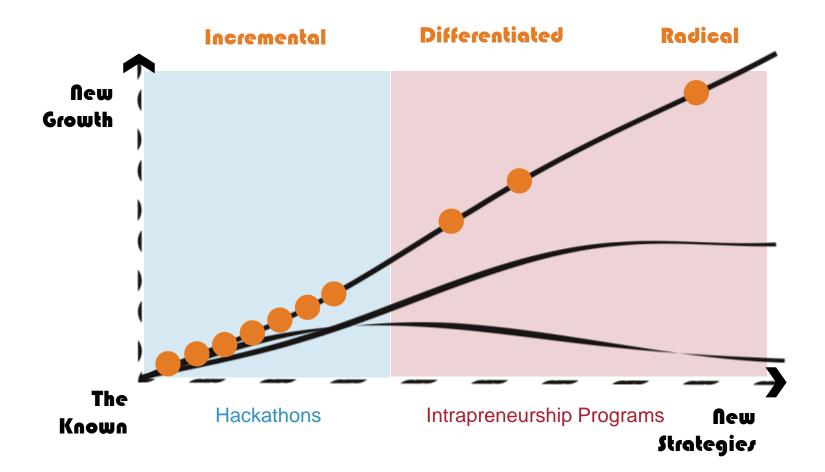






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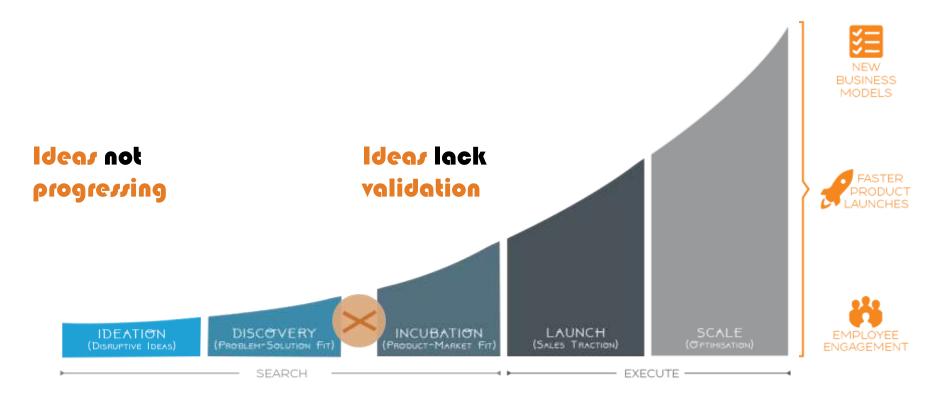






90% FAILING





Valley of Death

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jan@a fce.c



STRUCTURE STEROID











8%

SEARCH

72%

DISCOVERY

(PROBLEM-SOLUTION FIT)







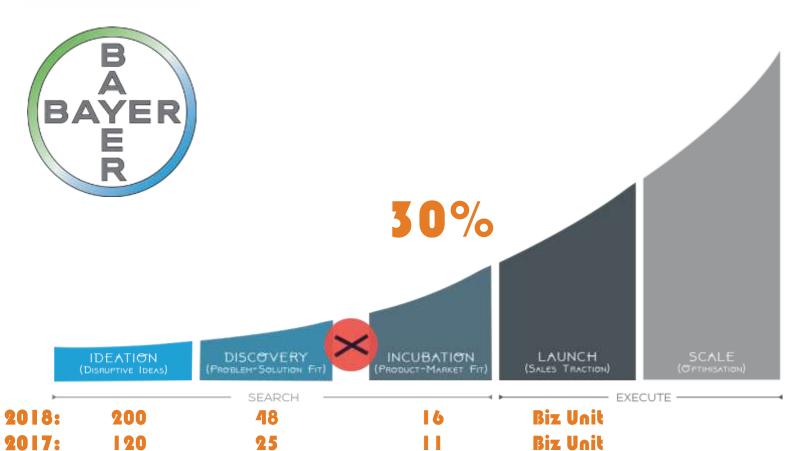
Combinator



STRUCTURE STEROID



ROI



25%

jan@ (

w.afce.co



OYER 500 IDEAS SUBMITTED





BUT ONLY INCREMENTAL & PEOPLE NOT ENGAGED ENOUGH...

jan@a fce.c







like to analy/e Jata

AND

Earily build Arategic relationships

AND

Highly Adaptable







MiGROS



54.6%

37.6%

26.9%

SENIORITY 11.6%

uww.afce.co

jan@c





ROI

55%





30% - 40% Difference

www.afce.co

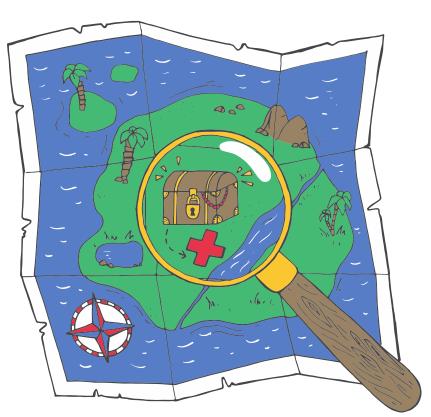
jan@a fce.c Random Business
 Model Workshops

- Talks by Professors /Entrepreneurs
- · Co-working Spaces



ARE NOT ENOUGH.

DETAILED GUIDANCE IS NEEDED >>



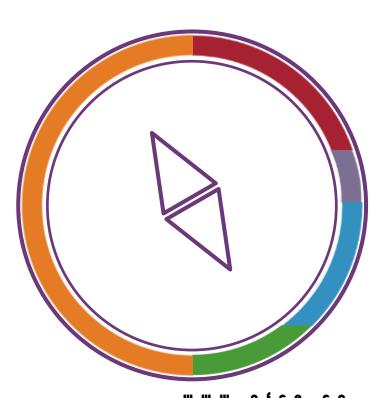


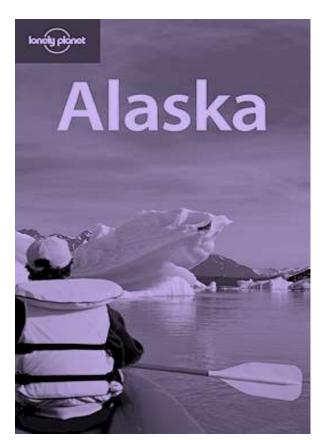
LONELY PLANET STEROID



I OHRS of GUIDANCE PER WEEK:

- 10% Tutorials
- 15% Assignments
- 5% Documenting
 Assumptions
- 20% Expert Mentoring
- 50% lean
 Experiments

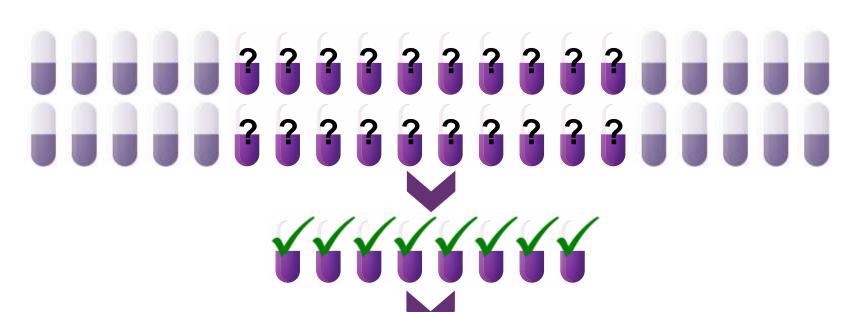




CHOOSE THE RIGHT GUIDE!



ROI



Strategyzer





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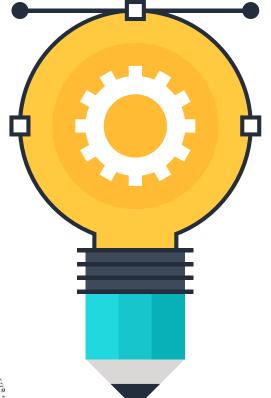




SLUSH FUND STEROID

ROI





- DEVELOPERS
- Onune marketers
- DESIGNERS
- PROJECT MANAGER



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SORRY, YOU DIED

SET OF COMPUTER/MOBILE GAME SCREEN.

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25% - 50%:
could become
coaches

www.afce.co







40% Questionable funding Decisions

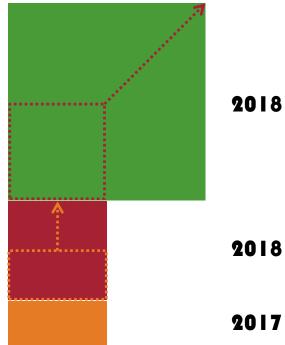
www.afce.co



ROI











5 SUPER STEROIDS FOR <u>SERIOUS</u> SCALE:





PEOPLE 14 IDEAS 2nd

LONELY PLANET

SLUSH FUND

SCALABILITY





WORKSHOP 5 SUPER STEROIDS FOR <u>SERIOUS</u> SCALE:





- PEOPLE 14 IDEAS 2nd
- LONELY PLANET
- SLUSH FUND
- SCALABILITY



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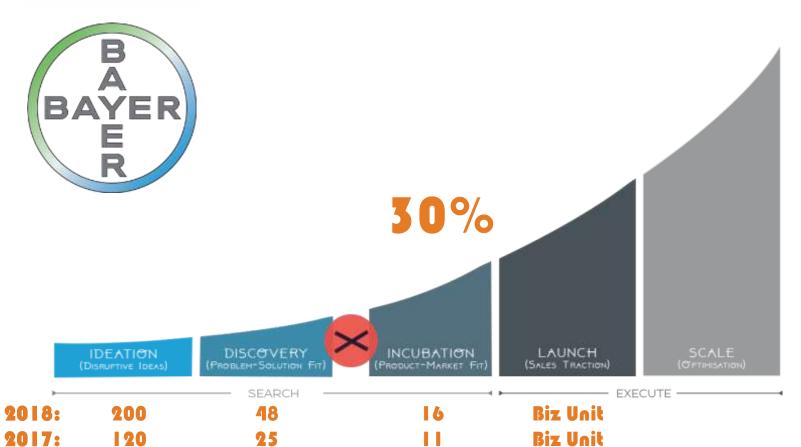
jan@a fce.c



STRUCTURE STEROID



ROI



25%

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jan@ {







MiGROS



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37.6%

26.9%

SENIORITY 11.6%

uww.afce.co

jan@c

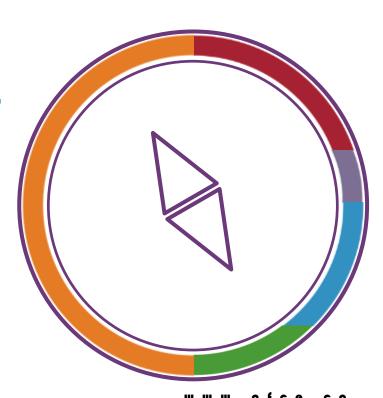


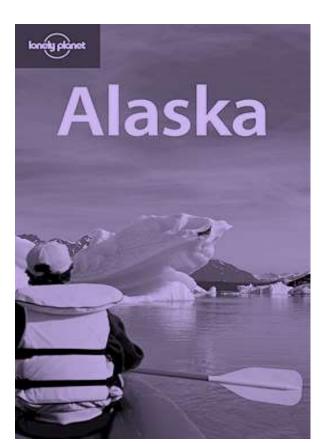
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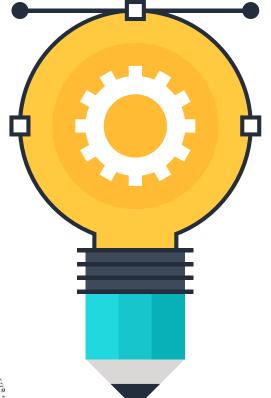




SLUSH FUND STEROID

ROI





- DEVELOPERS
- Onune marketers
- DESIGNERS
- PROJECT MANAGER



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25% - 50%:
could become
coaches

40% Questionable funding Decisions

www.afce.co



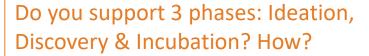
WORKSHOP 5 SUPER STEROIDS FOR <u>SERIOUS</u> SCALE:



- Teams of 6 people
- 20 mins I^t steroid
- 20 mins 2nd steroid
- · Share Out
- Demo some steroids











How do you filter people and match them to ideas?



What "guidance" do you provide? Tutorials, assignments, mentoring, access to customers... Which phase?



How do you encourage experimentation to validate assumptions and MVPs? Developers, designers, marketers, expenses...



Do you train execs? How do you equip Intrapreneurs to train / enable others?

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