



# Discover Your Thinking Profile

How do you approach a challenge?

DATE

*Client, Location*

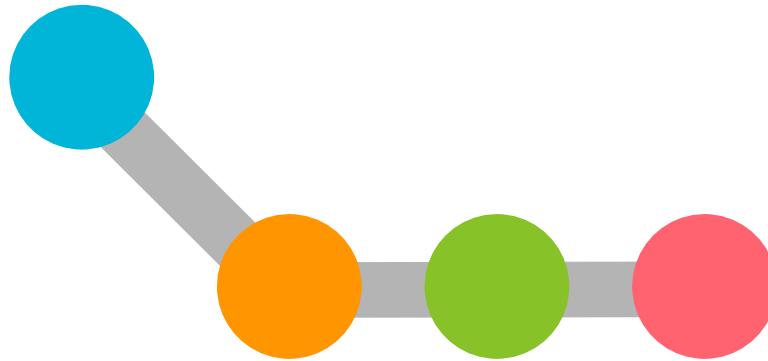


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# FourSight preferences

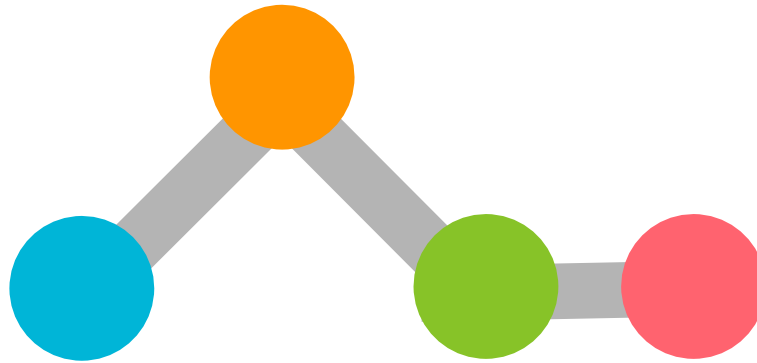


# So, what's a Clarifier?



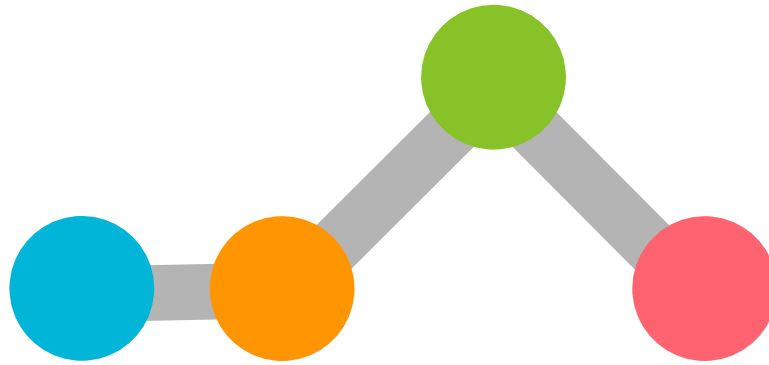
- Clarifies the problem
- Gathers information
- Looks at details
- Not quick to move to solutions
- Wants to address the right problem
- May over analyze & not move forward

# So, what's an Ideator?



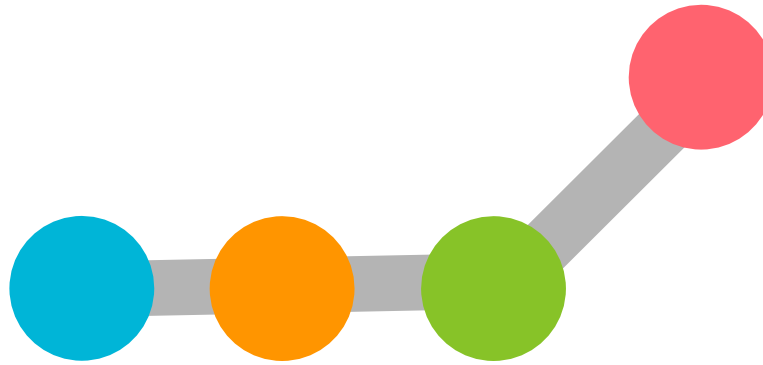
- Looks at the big picture
- Plays with possibilities
- Stretches the imagination
- Takes an intuitive approach
- Thinks in more global terms
- May overlook the details

# So, what's a Developer?



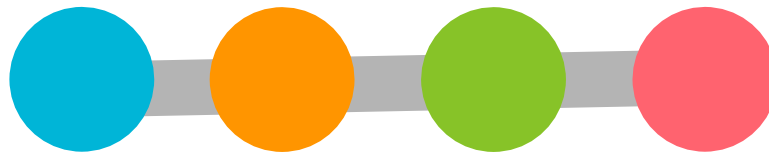
- Examines the pluses and minuses of an idea
- Analyzes and compares potential solutions
- Puts together workable solutions
- Plans steps to implement an idea
- May get stuck in developing the perfect solution

# So, what's an Implementer?



- Gives structure to ideas
- Brings ideas come to fruition
- Focuses on workable solutions
- Takes the “Nike” approach (Just do it!)
- May leap to action too quickly

# So, what's an Integrator?



- Easily relates to each preference
- Even energy across four preferences
- Concerned about group harmony
- Bridges style differences and plugs gaps
- May lose own voice by pleasing others





**Thank you**  
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